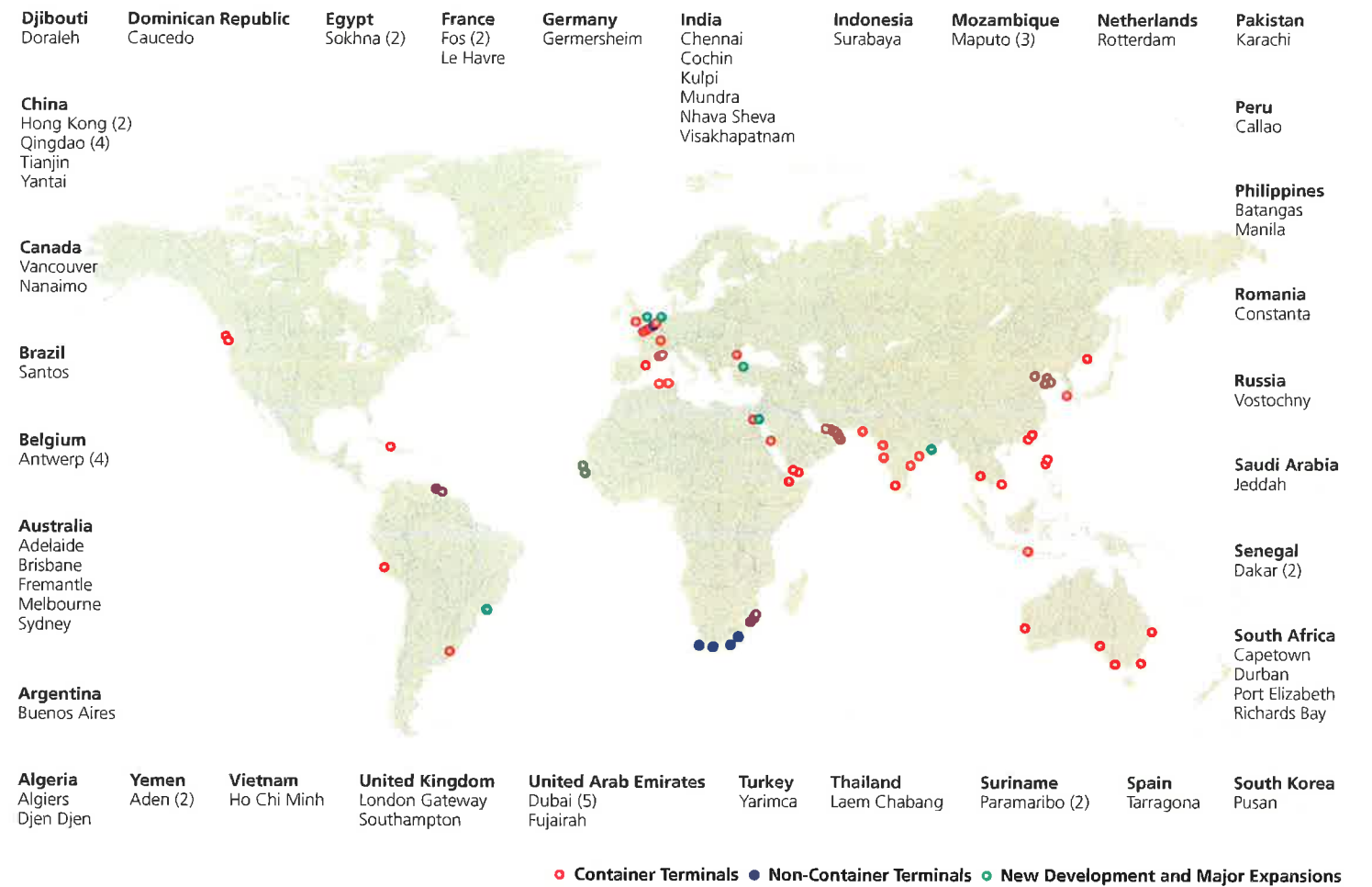


DP WORLD Nanaimo
 DP World Nanaimo
 750 Jackson Road
 Nanaimo, BC
 V9X 1J2



A NEW SERVICE TO THE INCREASINGLY IMPORTANT GATEWAY TO VANCOUVER ISLAND

GIVES MORE OPTIONS TO IMPORTERS, EXPORTERS,
 AND CUSTOMERS ALIKE.



MANAGEMENT

Maksim Mihic
 General Manager
 T: 604-255-5151
 D: 604-252-2500
 F: 604-252-2494

Kerry Lige
 Director, Commercial and Stevedoring
 T: 604-255-5151
 D: 604-252-2523
 F: 604-252-2494

Pamela Fry
 Manager, Terminal
 D: +1-250-722-2290
 F: +1-250-722-2251

www.dpworld.com

"DP WORLD NANAIMO
has opened the door for an exciting
opportunity to offer Vancouver Island's
first load-on/load-off (lo-lo) container
service to Vancouver."

**DP WORLD NANAIMO –
PORT SYNERGY**

IN EARLY 2012, DP WORLD VANCOUVER AND THE NANAIMO PORT AUTHORITY SIGNED AN AGREEMENT THAT AWARDS DP WORLD VANCOUVER THE RIGHT TO OPERATE THE PORT OF NANAIMO'S FACILITIES, including the general cargo Duke Point facility and Assembly Wharf. The agreement allows DP World Vancouver and the Nanaimo Port Authority to diversify and pursue commodities along with short sea shipping of containers to and from Vancouver Island.



**CREATING
OPPORTUNITIES**

THE DP WORLD VANCOUVER – NANAIMO AGREEMENT HAS OPENED THE DOOR FOR AN EXCITING OPPORTUNITY TO OFFER VANCOUVER ISLAND'S FIRST LOAD-ON/LOAD-OFF (LO-LO) CONTAINER SERVICE TO VANCOUVER. Based on DP World's experience as a global terminal operator, the partnership will be able to tap into a pool of expertise to grow and diversify the variety of commodities currently handled, but also develop a short sea shipping service that is efficient, more cost-effective and better for the environment than services currently available.



“DP WORLD NANAIMO
 can provide, especially on the export side,
 direct service to our Vancouver terminal
 where we serve most of the major
 markets.”

**THE DP WORLD NANAIMO
 ADVANTAGE**

ONE OF THE MOST EXCITING PROSPECTS OF THIS NEW PARTNERSHIP IS THE NEW SHORT-SEA SHIPPING SERVICE FROM VANCOUVER ISLAND TO VANCOUVER. The service is generating enormous interest from island companies with limited options for getting their exports to market.

To date there has been limited provision of short sea shipping services. DP World will now have facilities at both ends of the voyage – Nanaimo and Vancouver – which makes this venture feasible. DP World Nanaimo provides direct service to our Vancouver terminal where we serve most of the global markets. Shippers can take advantage of the hub and spoke system from the island to the mainland very cleanly, eliminating all of the additional re-handling and drayage.



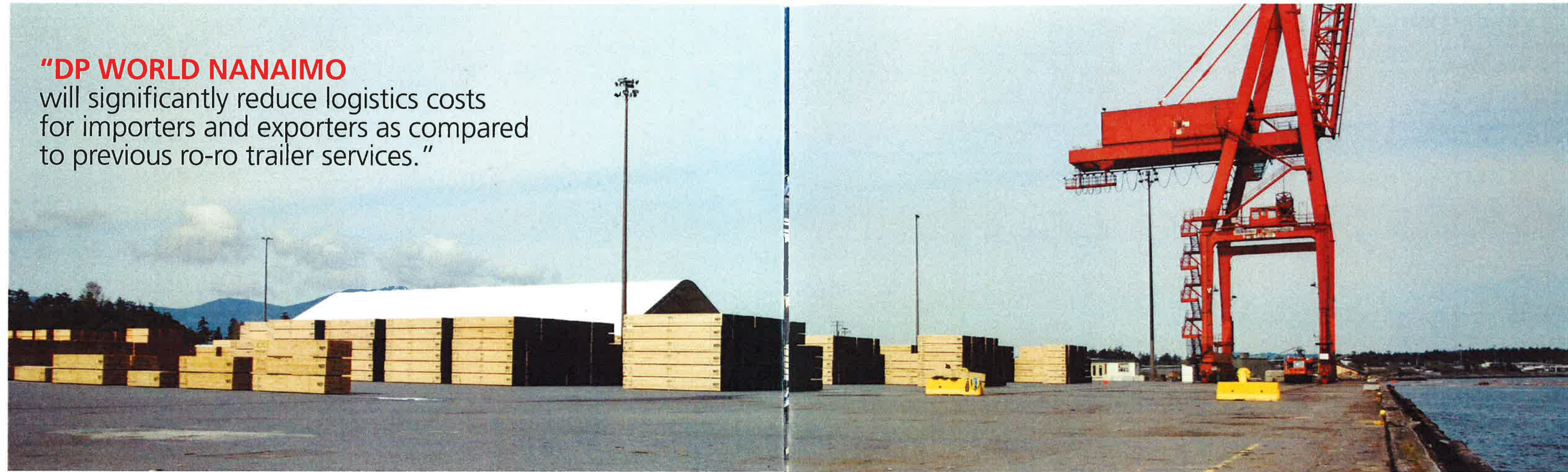
ADVANTAGES AT A GLANCE

- Greater capacity with a lo-lo system – as many as 168 containers per barge.
- Less cargo handling = superior cargo! Once the cargo comes to the facility in Vancouver, it can go directly onto a ship.
- Efficiency in container stuffing = cost-savings!
- Visibility with computerized tracking systems.
- Environmentally friendly - with greater capacity, the number of trips back and forth are decreased and cargo emissions can be reduced by as much as 62 percent.



“DP WORLD NANAIMO

will significantly reduce logistics costs for importers and exporters as compared to previous ro-ro trailer services.”



THE SERVICE

DP WORLD NANAIMO IS IMPLEMENTING LO-LO BARGE SERVICE BETWEEN NANAIMO AND DP WORLD VANCOUVER. The service will capture an estimated 50,000 TEUs of Vancouver Island’s exports and an even greater number of Vancouver Island’s imports, estimated to be 400,000 TEUs. The main advantage of the service is that it will significantly reduce logistics costs for importers and exporters as compared to previous roll-on/roll-off (ro-ro) trailer services.

The service also coincides with the Government’s policy to promote short sea shipping which helps reduce CO₂ emissions, reduces truck traffic from roads, creates new jobs and improves export competitiveness.

Lumber and kaolin (white clay) transport services have been in operation for some time, demonstrating an established transport infrastructure that is ready for the next step in its development.



PORT FACILITIES

THE DP WORLD NANAIMO AGREEMENT AWARDS DP WORLD VANCOUVER THE RIGHT TO OPERATE THE PORT OF NANAIMO’S FACILITIES INCLUDING THE GENERAL CARGO DUKE POINT FACILITY AND ASSEMBLY WHARF, INCLUDING CRUISE OPERATION.



THE DUKE POINT TERMINAL

- 170 m berth with 13.5 m draft.
- 6 ha of paved storage and a container handling crane.
- Handles lumber, salt and clay.
- Long-term plan to build dedicated container berth and stacking yard at site.

THE ASSEMBLY WHARF

- Two deep sea berths, ‘B’ and ‘C’ that are 182.88 m in length with depth alongside of 12.4 m & 11.7 m.
- 15 ha of paved yard and three warehouses.
- A full range of cargo handling equipment is available.

